

TITLE I DIRECTOR'S REPORT MARCH 23, 2017

2017 Spring Partner Career Fair

The semi-annual career fair is scheduled to take place at WITCC on April 27th from 10am-3pm. As the date approaches there is increasing interest in the opportunities

available for businesses looking to hire skilled and talented graduates as well as those seeking new career opportunities. The core partners are working to get the information out to potential employees through handouts, Facebook and other social media, as well as word of mouth. Businesses who attended the previous events are once again being invited to attend this spring's event. In addition contacts made by the Business Services Team as well as those who are currently on the Employer's Council of Iowa (ECI) list are receiving invitations to attend. If you know of someone interested in attending the 2017 Spring Career Fair please let us know as spots will fill quickly.

Business Closures Updates

According to an article recently shown of FOX News, Bob Knakal, Chairman of New York City Investment Sales at Cushman & Wakefield is predicting 5,000 retail stores will be closing in 2017. The phrase "Retail Ice Age" is also being used to describe the outlook for many of the large national retail chains that are located throughout the region. In an article recently published concerning Sears, it was stated that their future was at best "questionable."

At the same time some companies continue to flourish and look to expand there are, unfortunately, several others that have either already announced their closing or have plans in the works to do so. Including the following:

<u>K-Mart</u>: Staff met with employees of K-Mart on March 6^{th} at the business with about 20 of the current employees. There is interest in retraining and working to upskill based on information received during the meeting. Although there is nothing official, it is likely the store will only remain open for a few more days, perhaps through the end of the month. At that time we are anticipating meeting with more of the affected employees.

Although the call center is located in South Dakota the closing of this facility will have an effect on the local region and economy. When the announcement was made indicating they would be closing there were an estimated 260 people still actively employed at the site. The most recent information indicates there are approximately 240 still working at the facility. Initial contact with company officials by South Dakota representatives indicate a large percentage of those who will lose their jobs are Iowa residents. IowaWORKS representatives are being invited to attend Rapid Response meetings to meet with Iowa residents. The details are still being worked out, however, it is likely we will be meeting with the affected employees in early April.

<u>Family Christian Book Store and Vanity</u> have both announced the closing of their Sioux City stores. Although we do not know when they will close we are working to try and set up meetings to provide Rapid Response information to those affected by the closings.

Gordman's announced earlier this month that they had file for bankruptcy protection and plans were being made to liquid all of the company's assets. At this time a WARN notice has not been received indicating for certain if the stores will close and if so, whe

- 1. Currently serving Adult Basic Education at the following locations:
 - a. WITCC Main Campus
 - b. Goodwill in Sioux City
 - c. IowaWORKS Greater Siouxland
 - d. West High School (includes free childcare)
 - e. Le Mars
 - f. Denison
- 2. 832 current number of enrolled students in program with 12+ hours or more
- 3. Total attendance 56,502 hours
- 4. 288 students have completed current levels
- 5. 59 HSED completers up to this date
- 6. 54% ELL Students post-tested in December and March
- 7. 42% ABE Students post-tested in December and March
- 8. 3 benchmarks have been achieved in the following areas:
 - a. ABE Beginning Literacy
 - b. ESL Beginning Literacy
 - c. ESL Advanced
- 9. Recently participated in an Iowa State Extension Activity for Latinos at WITCC
- 10. Upcoming Festival of Nations activity for WITCC and community
- 11. Partnership with Cherokee program for HSED starting today
- 12. Recently attended a training to start an IBEST Program on WITCC Campus
- 13. Attending a Department of Education Training session next week to prepare to write the RFP
- 14. ABE Coordinators will attend a National Training Program in April
- 15. Recently completed staff training at WITCC including completing our Strategic Plan to create a Targeted Instructional Packet to help struggling students achieve their goals including the following:
 - a. Completion of everyday life required forms including police reports
 - b. Map reading
 - Graph and Chart reading



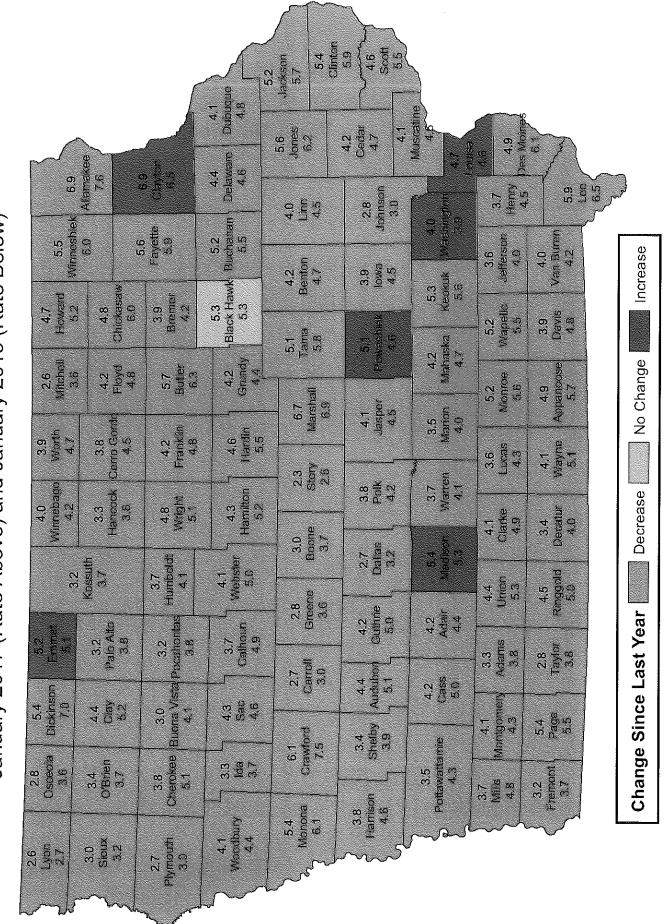
INTEGRATION STATISTICS AT A GLANCE Program Year 2015 Total Membership/New Members

Pro Total Mem

New Member Program Year to Date	4751	1966	4378	2542		3168	477	5703	8531	1358		11789	7.88	20080	9688	5732	1657	8769	<i>822.</i> 4	101459
Total New Members Jun 2016	390	155	361	276		232	35	392	630	9/	:	924	655	1657	694	433	130	601	280	7921
Total New Members May 2016	431	130	260	167		274	25	375	703	87		816	663	1329	655	657	09	588	306	7526
Total New Members Apr 2016	383	80	356	130		196	39	364	537	97	:	811	703	1495	683	416	86	469	274	7131
Total New Members Mar 2016	424	127	355	166		229	32	446	641	131		948	782	1663	932	453	114	523	229	8195
Total New Members Members Peb 2016	393	128	281	132		199	30	422	578	78		806	299	1500	694	388	125	479	248	7250
Total New Members Members Jan 2016	523	160	362	301		313	28	447	791	122		1157	840	1937	944	444	180	488	384	9451
Total New 7 Wembers Dec 2015	569	464	674	451		328	69	642	1026	174		1382	1093	2225	1063	637	230	069	458	12175
Total New Thembers Nov 2015	451	248	439	282		321	69	9/9	825	141		1168	829	1865	1004	200	174	725	257	9974
Total New Members Oct 2015	290	85	288	174		236	29	526	278	114		970	029	1487	713	456	143	484	312	7535
Total New 7 Members 8 Sep 2015	291	136	285	143		239	23	433	614	104		945	727	1651	791	510	129	621	329	7971
Total New	344	117	308	138		245	34	285	681	145		855	647	1565	752	412	128	683	286	7922
Total New Members Jul 2015	262	136	409	182		356	34	398	927	68		905	661	1706	763	426	146	265	411	8408
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	Dubuque	Decorah	Mason City	Spencer		Fort Dodge	Webster City	Marshalltow	Waterloo	Carroll		Davenport	Cedar Rapid	Des Moines	Sioux City	Council Bluff	Creston	Ottumwa	Burlington	

Unemployment Rates for lowa Counties in January

January 2017 (Rate Above) and January 2016 (Rate Below)



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New Members/One-Stop Customers INTEGRATION STATISTICS AT A GLANCE Month of: February 2017

Total Membership

	Age 55 Above of and and New Above Members	64 18.2% 21 18.3% 80 23.8% 40 26.5%		10 84 7%	50 (2.3.6) 104 (8.5.6)	П	14 173%	98 13,7%	219 (4.8%	90 th 96	53 15.5%		50 18.3%	58 19 70	1133 15.9%	1133 <====Check
	Adults Adults Age 24- 54 of New Member s	238 67.8% 74 87.8% 220 65.35% 74 94.8%	116 55.2%	3 25 5	391 34 82		9c	530 74.1%		431 74.2%	243 717%	63 73 82	271	199	4769 700	4769
AGE	% of Young Adults Age 18- 23 of New Members	49 44.298. 14 42.88. 36 45.799. 21 43.599.	24		64 14%		0	87 52%	140	84 18 38	43 27%	6	59	43 43 38	821	821
Disability	# Disabled Overall of New Disabled Members Served	26 7,25 15 13,82 52 5,69, 21 18,69	22	2 12 39	33 55 5			89 B 08	186	53 888	40 11 87	6	42 114	26 8 9	743	743
	Female Gender of New Ratio to Tot Members	45 4 37 160 47 59 61 45 27	68 58.2%	7 415	265 AT 178	e de la companya de l	The state of the s	314 45 gr		264 #163	154	44 49 49	157	117	2953	2953
Gender	Male Gender # of New Ratio to Members Members	198 64 08.7% 175 82.1% 74 84.878	109 61.2%		294 #2.5.%	77 BB 187	66-000 C+	400 86 84	824 EETW		185 54.67	45 1.18	222	183	3760 835%	3760
_	Ratio of Regional New Unemp Members to Claims Unemp Claims	654 68.7% 173 68.0% 550 61.1% 377 35.8%			731 76.5%		14.1 oct 1.4.1	1061 87.4%		470 128 79%	354 95.8%	153 58.2%		731 41.0%		10255 <====Check only.
	Reg Total New Un Members Ck	351 109 336 135	178	15	559	7.0	0.	715	1480	605	339	68	380	300		6723 transition center
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	Location	Dubuque Decorah Mason City Spencer	Fort Dodge	Webster City*	Waterloo	Waterloo*	Denison*	Davenport Cedar Ranids	Des Moines	Sioux City	Council Bluffs	Creston	Offumwa	Burlington	Total	6723 (02 * $^{\circ}$ NEG/NDWG Nat'l Emerg Grant transition center only.

Month of October New Member Stats was adjusted/updated 12/7/2016 based upon receipt of a corrected report. Ul and Active Members contained within this

⁽x) = closed office

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Ottumwa Burlington

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Council Bluffs

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Month of report remained as it was published. 6723
* = NEGNDWG Nat'l Emerg Grant fransition c
(x) = closed office

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: \$	- <u> </u>	Dubuque Decorah Mason City Spencer	Fort Dodge	Webst	Waterloo	Waterloo* Carroll	Denison	Davenport	Cedar Rapic Des Moines	Sloux City	Council Bluffs	Creston	Oftumwa	Burlington	Total	* = NEG/

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teceiving Services (Active)

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* = NEG/NDWG Nat? Emerg Grant transition c (x) = closed office Month of



SRC CHAIR



ROSIE THIERER Polk County Disability Advocacy Group

Appointed by the governor, we are the advisory group for the Department of Education's lowa Vocational Rehabilitation Services on the quality and effectiveness of programs and services.

SEC YESE-CHAR



JILL CROSSER Story County

SHERRI CLARK Montgomery County Community Rehab Program



NICOLE CLEVELAND Woodbury County Disability Advocacy



RANDY DAVIS Mahaska County Disability Advocacy



KIM DREW Polk County lowa Dept. of Education



PAIGE EASTIN Polk County Client Assistance Program

is a natural part of the human experience and in no way diminishes the right of individuals to live independently; enjoy self-determination; make tholoes; contribute to society; pursue meaningful careers; and enjoy full inclusion and integration in the economic, political, social, cultural, and educational mainstream of American society."



ALEX WATTERS Woodbury County Business, Labor & Industry



SCOTT TURCZYNSKI Polk County Business, Labor & Industry



JAMES SMITH Johnson County IVRS Counselor



LORI MOORE Polk County Parent, Training & Information Center



Clinton County Statewide Independent Living Center



PAM FITZSIMMONS Marion County Business, Labor & Industry

IOWA VOCATIONAL REPABLICATION

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For every state dollar appropriated to Iowa Vocational Rehabilitation Services, our agency receives \$3.69 federal dollars.

Our 2017 appropriation is \$5,911,200 (this matches \$21,840,912 federal dollars.)

The invesiment pays off:

Iowans with disabilities served by IVRS in FFY16 have an aggregated estimated income of \$37.1 million annually.

A Total of 2,225 VR lowers with disabilities obtained employment in the 2016 federal fiscal year.

252 VR job candidates were receiving public support for living expenses (SSI, SSDI, TANF, General Assistance).

Those lowans are now employed and supporting themselves — a savings of \$924,057.96 annually for the state!

Approximately 96 percent of successful VR job candidates remain in lowa – working, paying taxes, and contributing to their communities.

lowa Vocational Rehabilitation Services has a positive impact on linking our youth with disabilities to career pathways!

Twenty-five percent of our referrals come from lowa school districts and 968 students were successfully employed, working 34 hours/week with average earnings of \$11.77 / hour.

\$7.14 million was spent on post-secondary tuition assistance, facilitating educational and occupational skills attainment.

A proud partner of the

American Job Center

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Our State Dollars produce a positive return on investment - puttir

Disacinty	Emplo	yment Rate Hanked	by State, 2015	
	g and		rene le de Mése	PETER N
Control of	S = ii	机学品的镇	图 经支撑销售	
	WY	37,643	21,508	57.1
17.7	SD	51,131	26,419	51.7
	ND	38,112	18,582	48.8
7	NE	101,734	49,485	48.6
	MN	297,630	141,257	47.5
لد				
6	IA	180,139	83,391	46.3
2	UT	155,508	71,185	45.8
	KS	184,791	79,132	42.8
	AK	47,039	19,951	42.4
7	WI	351,787	144,815	41.2
	NV	203,190	83,559	41.1
	VT	47,744	19,575	41.0
Andrew and the second	CO	286,231	116,812	40.8
	MT		28,960	
	-	71,852	a la se en la filla de la calacteria de la	40.3
ended to the sold	ID	63,826	25,641	40.2
	MD	328,697	131,573	40.0
Color	NH	89,630	35,390	39.5
	TX	1,624,438	626,445	38.6
Property on	IL	117,837	45,124	38.3
at a	NJ	428,810	162,728	37.9
Coles	OR	320,586	121,155	37.8
No.	VA	479,430	179,153	37.4
	WA	483,334	177,921	36.8
	RI	74,090	26,506	35.8
Sec.	PA	885,256	316, 361	35.7
Fig. 1	CT	190,691	67,517	35.4
	МО	463,157	163,574	35.3
	OH	847,932	298,233	35.2
Prince of the second	-	* *		and the second second second
B3 1	MA	393,251	137,985	35.1
E (1)	IN	667,643	233,233	34.9
£.2	OK	320,480	111,672	34.8
	AZ	418,062	143,168	34.2
	DE .	54,900	18,593	33.9
	CA	2,017,962	682,393	33.8
Defance of the second	LA	372,108	122,832	33.0
<u> </u>	NY	1,098,072	362,397	33.0
E	NC	728,535	234,674	32.2
	HI	657,996	25,641	31.6
	FL	45,260	14,214	31.4
	GA	1,186,644	369,205	31.1
	MI	759,606	234,356	30.9
MOTOR	NM	156,118	48,139	30.8
	AR	264,777	81,376	30.7
	TN	550,696	167,179	30.4
		بالعاد فيستوا فتحميه بالمعاربة	age and the second	29.6
	ME	115,013	34,052	
	SC	370,744	106,350	28.7
	AL	435,585	121,330	_27.9
	MS	259,265	71,339	27.5
語級到	KY	421,948	115,577	27.4
Silving	WV	187,077	47,517	25.4
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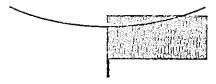
ranks in the TOP 10 states for workers with disabilities!

People with Disabilities Twice as Likely to be Employed in Some States

Research compiled by the Rehabilitation Research and Training Center on Disability Statistics and Demographics shows a large variance in state employment outcomes.



Nationally, only 34.9% of U.S. civilians with disabilities ages 18-64 living in the community had a job in 2015, compared to 76% for people without disabilities.



We still have work to do!

Source: RespectAbility Press Release, February 24, 2017 http://respectabilityusa.com/2017/02/people-with-disabilitiestwice-as-likely-to-be-employed-in-some states-as-others/

The

Employment

Gap

Calculated by comparing the difference in employment rates between people with and without disabilities reveals how far behind people with disabilities are falling in a given state's economy.



The smaller the gap, the more inclusive a given state's economy is, which translates into more opportunities for people to earn an income and become independent.

The bigger the gap, the more existrophic the employment outcomes experienced by people with disabilities, compared to their non-disabled paers.



ranks in the TOP 10 states, closing the employment gap for workers with disabilities?



Vocational Rehabilitation

Finding solutions. Generating success.

		grment Jap Ri	anked by State,	2015
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- contract of		Talle (<u> </u>	JA 119
	ME	29.6	79.7	50.1
	ΚY	27.4	74.8	47.4
ti in a said and a said and a said	SC	28.7	74.3	45.6
	TN	30.4	76	45.6
7.7	Ml	30.9	75.4	44.5
	MA	35.1	79.5	44.4
	WV	25.4	69.7	44.3
a de la composition della comp	AL	27.9	71.8	43.9
	МО	35.3	78.8	43.5
	NH -	39.5	82.9	43.4
	CT	35.4	78.7	43.3
7000	DE	33.9	77.1	43.2
	AR	30.7	73.7	43
	FL	31.1	74.1	43
Confluence A.	NC	32.2	75.2	43
	MS	27.5	70.1	42.6
	GA	31.6	74.1	42.5
all the second	OH	35.2	77.7	42.5
respondence of	IN	35.6	77.7	42.3
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	NY	33.6	74,9	41.9
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in the second	WA	36.8	76.4	39,6
anderson.	CA.	33.8	73.1	39.3
	MD	40	79.2	39.2
nase-use-use	AZ	34.2	73.1	38.9
	NJ	37.9	76.5	38.6
eron Cond	CO	40.8	79.3	38.5
	OR	37.8	76.2	38.4
a was a second	ID	38.3	76.6	38.3
	HI	40.2	77.8	37.6
	KS	42.8	79.9	37.1
	MT	40.3	77.4	37.1
11100	TX	38.6	75.5	36.9
	MN	47.5	83.8	36.3
8	IA	46.3	82.4	36.1
- 278 3	NE	48.6	83.4	34.8
	ND	48.8	83.6	34.8
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<u>(6.34</u>		51.7	82.6	30.9
11.50	WY	57.1	79.1	22.0

Our Services

- Medical and psychological assessment
- O Technological assessment
- Vocational assessment
- Counseling and guidance
- O Transition services for students
- Physical and/or mental restoration services that may include therapy, wheelchairs, hearing aids, etc.
- O Special adaptive equipment or devices

- O Academic/vocational on-the-job training
- Occupational tools, equipment or licenses
- Planning for self-employment
- Personal assistance
- Supported employment
- Job coaching
- O Job placement
- Follow-up after job placement to assist with work and employer satisfaction

Collaborative Employment Partnerships

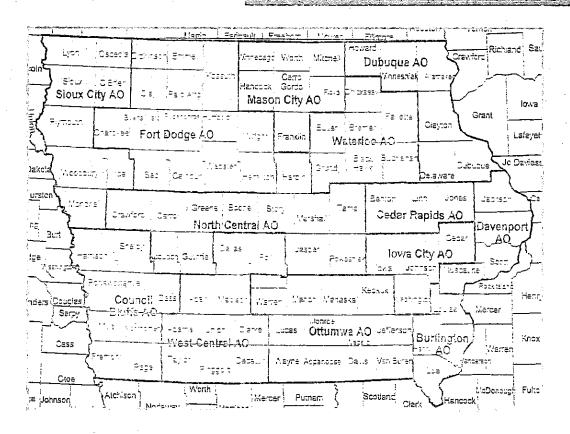
Intermediary Networks Iowa Department of Education—Community Colleges Transition Alliance Program lowa Department of Education-Secondary Schools Older Worker Employment Program Iowa Department of Aging, Area Agencies on Aging Supported Employment Services Iowa Department of Human Services—IA Medicaid Enterprise Iowa School for the Deaf Sharing resources to increase federal dollars received for lowa Fifty-eight new businesses started in FFY16 Iowa Self-Employment Program Private and public effort with the belief that all Iowans can work Iowa Employment First with the right services and support Iowa Unified State Plan Iowa Workforce Development and Partners

g lowans to work is a good thing! Building a Future Ready Iowa.





Finding solutions. Ceneraling suggest



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provide expert, individualized services to lowans with disabilities to achieve their independence through successful employment and economic support.